

# Selected experience: Russia, Ukraine, Belarus and the Baltic States

GPW provides intelligence and analysis for critical business decisions. We are expert in the jurisdictions of Russia, Ukraine, Belarus and the Baltic States. Our intelligence and advice is based on an extensive source network and a wealth of experience built up over years of work on the ground.

We advise on the full range of issues facing investors throughout the deal cycle – from market entry, transaction executive and political risk to investment monitoring and consulting. We conduct detailed mapping and analysis of relationships and provide contextual intelligence on business links, reputation and political exposure.

Our team includes 16 Russian and Ukrainian speakers who travel frequently to the region and maintain a strong network of sources in key business areas.



## Key

- Agriculture
- Commodities
- Construction
- Extractives
- Infrastructure
- Pharmaceuticals
- Industrials
- Property
- Shipping
- TMT
- Financial Services

For more information on our capabilities please contact

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## Example assignments

### Russia



A political and business risk assessment for an extractive company. The study involved interviews with a range of contacts including corporates, government agencies, journalists and legal experts.

An impact assessment of changing strategic sector laws relating to mineral thresholds, exploration and production licences.

Integrity due diligence for a major financial institution considering providing a significant loan to an oil & gas company.

Maintenance of bespoke sanctions maps illustrating counterparty exposure for a range of clients including oil traders, financial institutions and international oil & gas companies; analysis of the corporate and political connections of entities in connection with US/EU sanctions exposure for corporates and financial institutions.

An investigation into privatisation processes within the Russian steel industry in support of litigation.

Due diligence on a leading private bank in the Samara Region ahead of a loan decision.

An investigation for a London-based law firm in support of litigation involving Russian foreign debt.

An investigation for a major investment bank into the coal, gold and silver assets held by Russian domiciled companies and the licences for their exploitation.

### Russia



Integrity due diligence into a major Moscow property development group on behalf of a UK financial institution prior to an equity investment.

An investigation into the senior management, beneficial owners, clients and hidden assets of an Russian investment bank.

Integrity due diligence into one of Russia's top leasing companies.

### Ukraine



25 integrity due diligence assignments on behalf of the European Bank for Reconstruction and Development, investigating beneficial ownership, political links and reputational backgrounds of senior management of companies across various sectors.

Crisis management support for a listed oil & gas company, including digital forensics, asset tracing, security consultancy and government relations advisory work.

An investigation of the property market to determine likely outcomes of the reform of land tenure regulations.

Advising an international oil & gas company on a shareholder dispute involving a Ukrainian telecoms provider.

### Belarus



An assessment of the insurance and reinsurance industry on behalf of an investment bank. Research covered industry ties to the government and the nature of the legislative processes in Belarus.

### Estonia



An investigation into a local producer and exporter of timber products, and allegations of customs fraud.

### Latvia



An investigation into a leading Latvian bank and its relationship with local regulators and minority shareholders.

### Lithuania



Integrity due diligence on a private bank, investigating the source of wealth of its founders.

