

THE TIMES

Ex-MI6 man spies opening as head of GPW

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By: Liz Chong

ANDREW FULTON, the former head of MI6 in Washington, has been appointed chairman of GPW, a leading firm of corporate investigators.

Mr Fulton, 62, was thrust into the limelight in 2000 when he was revealed to be a former spy and forced to step down as legal adviser to the Lockerbie Commission.

A visiting professor at Glasgow University, Mr Fulton had been appointed to the school's panel of legal experts briefing the press on the trial of two Libyans accused of the 1988 bombing.

At the time, Mr Fulton's relatives described him as "not a James Bond type". Yet he had been among dozens of MI6 officers named by the rebel Richard Tomlinson in 1999.

Mr Fulton, currently chairman of the Scottish North American Business Council, declined to comment on his past. However, he told The Times: "I have developed a pretty good network in the business community. I think I can open doors for GPW."

GPW is one of a handful of boutiques in London that specialise in business intelligence, conducting investigations for companies or private equity houses probing their bid targets or potential business partners. It is common for these firms to appoint well-connected individuals to their board, in the hope that they will help to win business.

The sleuthing industry recruits heavily from the intelligence services. One firm, Hakluyt, is staffed almost entirely by ex-intelligence staff.

Mr Fulton was previously head of the Scottish arm of Control Risks Group, one of the biggest investigations firms. He began his career in 1969 when he was sent to Saigon at the height of the Vietnam War. He served in East Berlin in the late 1970s and was part of the British delegation to the United Nations from 1989 to 1992.